



WELCOME TO

Masterclass: Driving Success by Engaging Your Sphere of Influence

MODERATOR



Robert Byrne
Vice President, Affiliate Services
Sotheby's International Realty

PANELISTS



Sarah Ewald
Ocean
Sotheby's International Realty



Adam Kirkham
Summit
Sotheby's International Realty



Sarah Huard

Mott & Chace
Sotheby's International Realty



Sarah Ewald
Ocean
Sotheby's International Realty

Sarah Ewald has been a life-long resident of the Upper Keys and specifically Islamorada. She's worked in real estate since 2003, and previously worked as a dive boat Captain for nearly 10 years, and thus appreciates and understands the waterfront needs of her clients.

Partnered with Sabrina Wampler since 2006, the 'Sold Sisters' have built a thriving, top-producing real estate sales team, consistently outselling other real estate teams and competitors even during the economic downturn, upswing, and through varying market shifts.



Adam Kirkham
Summit
Sotheby's International Realty

For Adam Kirkham, a second-generation Realtor®, you could say that real estate is a family business. Born and raised in Utah, Adam worked at Kirkham Real Estate, the family-owned boutique real estate company started by his mother. After years of learning the trade first-hand, Adam knew his future career was in real estate.

He obtained his real estate license and helped grow Kirkham Real Estate into one of the premiere boutique offices in Salt Lake City alongside his mother and brother. Adam eventually joined Summit Sotheby's International Realty, serving as a Managing Broker in the Salt Lake City area.



Sarah Huard

Mott & Chace

Sotheby's International Realty

Sarah Huard is truly a Rhode Island girl to the core. Her experiences in service projects solidified her innate desire to 'make better happen' daily by helping and supporting as many people as she can. This passion for helping others paved the way to her becoming a Brookline Public School teacher and then ultimately a RI Realtor®.

With her robust Rhode Island roots past and present, she shares her life-long knowledge and love of her market area with her clients. Leveraging her background in teaching, a major in psychology, and a genuine love of working with people, she thrives on helping others.